



News Release • Wednesday, May 18, 2010

Builder Agent Network Announces Exclusive Endorsement by the Texas Association of Builders

DALLAS, TX—May 18, 2010- The Builder Agent Network, emerging as a leading provider of insurance programs for home builders throughout Texas, has announced the exclusive endorsement by the Texas Association of Builders (TAB) as their preferred member service provider for property and liability insurance products. Builder Agent Network (BAN) is a managing general agent for several insurance companies and distributes insurance products through a network of approved agents that have met stringent requirement guidelines and have extensive knowledge and experience of the building industry. The exclusive property and liability insurance products are available to home builders and light commercial general contractors through this network of experienced agents.

“TAB is excited about the opportunities and competitive products that the Builder Agent Network offers our membership, the local HBAs and our state association,” said Scott Norman, executive director of TAB, Austin, Texas. “The last couple of years have seen quite a few changes in the statutory and regulatory framework under which Texas builders and remodelers operate. There have also been changes in the Texas builder insurance marketplace. TAB and the BAN stand ready to work together to promote and provide insurance solutions to our diverse and varied statewide membership.”

“We are committed to the Texas home builder and continue to be involved at the highest level to bring the best and most competitive products to Texas for the betterment of everyone involved in this industry including the home buyer,” said Doug Hotchkiss, president, Hotchkiss Insurance and Builder Agent Network. “As a whole, the Texas home building industry is better served by insurance agencies having multiple options when it



comes to insurance. Builder Agent Network's products provide the most comprehensive insurance solutions available to the Texas home builders and light general contractors."

About Texas Association of Builders

Founded in 1946, the Texas Association of Builders is an affiliate of the National Association of Home Builders and has 34 local home builders associations across Texas. With a membership of nearly 11,000 representing 600,000 jobs and \$30 billion of the Texas economy, the Texas Association of Builders plays a crucial role in providing housing for Texans. For more information about the Texas Association of Builders visit www.texasbuilders.org or call (800) 252-3625.

About Builder Agent Network

Founded in 2008, the Builder Agent Network is the managing general agent for selected carriers offering insurance products to a group of preferred agents specializing in meeting the insurance needs of the Texas residential and commercial builder. Qualifications for the group include years of experience with the residential and commercial building trade and a commitment to the industry for which they serve. Founding members of BAN include Capitol City Insurance Agency, Austin, Texas; David Tate Insurance, LLP Lubbock, TX; Hotchkiss Insurance Agency, Dallas, San Antonio and Houston, Texas; JDW Insurance, El Paso, Texas; Swantner Gordon Insurance, Corpus Christi, Texas; and Whitaker Insurance, San Antonio, Texas. For a complete list of Builder Agent Network agents visit www.builderagentnetwork.com.

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